## curriculum vitae



## Personal information

Surname / First name

KARMA EMILJAN

Address Rruga Dritan Hoxha (Laprake)

Tirana, Albania

Telephone 00355042273290

> F-mail e.karma@unizkm.al

Place of birth Shkodër (Albania)

Work experience

**Dates** Actually – January 2012

- Head of Statistics Office (2012-)

- Professor / Responsible of Research Centre on Developing Economies (2017-)

- Member of the Internal Quality Evaluation Unit (2017-)

Universiteti Katolik "Zoja e Këshillit të Mirë" Tiranë,

Rruga Dritan Hoxha, Tirana, ALBANIA.

**Dates** December 2011 - October 2005

co-ordinator of the Economic Degree Course at the University "Mater Boni Consilii",

Tirana.

Professor at the same University.

Universiteti Katolik "Zoja e Keshillit te Mire"

**Dates** June 2009 – March 2009; June 2007 – March 2007

Professor at the "Luigi Gurakugi" University, Shkoder.

Universiteti "Luigi Gurakuqi"

Sheshi 2 Prilli, Shkoder

Dates

June 2005 – January 2005

Professional service in management consultancy, in particular about territorial Main activities and

marketing in Regione Campania; responsibilities

Study about models of Tourist Marketing Agencies in Italy and Europe.

RC&P Raffaele Cercola & Partners s.r.l. Name and address of employer

Via Carducci, n. 42,

Napoli, Italy

Marketing

Type of business or sector

**Dates** 

2002 - 2003

Main activities and responsibilities

Internship: The preparation of the Business and Marketing Plan on the telecommunications consultant companies.

Name and address of employer

NETSIS GmbH –Network Consulting and Systems Integration Services GmbH

Viennal Austria (www.netsis.at)

Type of business or sector

**Telecommunications** 

Dates

1999 - 2000

Main activities and responsibilities

Name and address of employer

Co-ordinator of the agricultural training courses in a region at northwest of Albania.

GVC (Voluntary Civil Group) – Not Lucrative Organisation with Social Usefulness.

Lagia Partizani, Rruga Clirimi, Shkodër, Albania

Type of business or sector

Management

Education

Dates

2006 - 2009

Qualification awarded

PHD in Economic and International Law

Title of thesis

"Process of Albanian Integration into EU: first results and prospective"

Università degli Studi di Bari "Aldo Moro"

Italy

**Dates** 

2001 - 2005

Qualification awarded

University Diploma in Economy (Dottore in Economia)

Title of thesis

Marketing – "Cause Related Marketing: the collaboration profit – non profit in a

viewpoint win"

Graduation: excellent

Name of organisation providing education Università degli Studi di Napoli "Federico II"

www.unina.it

Dates

1995 - 1999

Qualification awarded

University Diploma in Business Administration

Title of thesis

Marketing - "The consumer. Challenger of the market"

Graduation: excellent

Name of organisation providing

Education

University of Shkodra "Luigi Gurakugi"

Dates

October 1997 - May 1998

Training and formation

- Application of the entrepreneurial ideas on the basis of the concrete environmental situation of the business;

- Strategic Compilation of the Business Plan;
- The Observation and critical analysis of the productive process in some

Businesses.

Name of organisation providing Training Economy's Faculty of the *University "Luigi Gurakuqi"* (Shkodra - Albania) and *University of Illinois* - USA.

Dates

1991 - 1995

Qualification awarded

High School Diploma

Name of organisation providing Education

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Competition

Dates 2000 – 2001

Subject of the competition

"A great idea comes up always from a different point of view"

"Invernizzi" Case: Compilation of the Marketing Plan for the Invernizzi's dairy products. Detailed Identification of the Strategic, Operative, and Mixed Marketing. I determined the General Business Plan.

Name of organisation

Prize Philip Morris in Marketing – Italy

High School of Shkodra "28 Nëntori"

Dates

1998 - 1999

Subject of the competition

Financial economic design of the brainstorming ideas: first place (in competition fifteen projects, 3 for each Faculty of Economy in five Nationals Universities of Albania) with the project: "Students' SIFE - pub"

Name of organisation

Students in free enterprises - Albania (SIFE)

Personal skills and Competences

Mother tongue A

Albanian

Other languages

Language Italian (excellent)

Language

German (very good - certificate)

Language

English (fluent)

Language

French (fluent)

Social skills and competences

I worked with organizations like Caritas Italia, Caritas Albania, in particular during the period of the war in Kosovo: receive and assistance of the Kosovo refugees in Albania, translation and other activities on the grounds of the necessities.

Computer skills and competences

*Computer Science.* DOS and Windows 95, 98, 2000, XP professional. The application of the Office package: Microsoft Word, Excel, PowerPoint. Internet Services: Microsoft Outlook, Internet Explorer et. al.

Scientific and Research Activity

**Karma E.**, "Cause Related Marketing", in Buletin Shkencor: Seria e Shkencave Ekonomiko – Juridike, fq. 127 – 148, Shkodër 2008.

Karma E., Apertura Commerciale dell'Albania e criteri economici di Copenaghen, Akte të Konferencës, 2011 (ISBN 978-9928-105-40-0) "Economic Policy and European Integration" – Universiteti i Durrësit "Aleksandër Moisiu";

**Karma E.** *in "*La Responsabilità sociale nell'imprenditoria albanese: risultati di un'indagine statistica su testimoni privilegiati", di Viola Domenico, Leogrande Domenico (Progetto per le attività previste dal sub-task 9 del working package 1), Bari 2009;

**Karma E.**, "Free Trade and Economic Copenhagen Criteria" në Studi in Onore di Augusto Sinagra, ISBN 978-88-548-6258-6, DOI 10.4399/978885486258614, fq, 271 – 285.;

Dragusha E., Karma E., Yzeiraj L., Dragusha P., Persiani N., *Refining cost accounting model within Albanian Health Care System,* in Abstract Books Applied Sciences and Economy, Logos University, Tirana, 20 April 2018, ISBN 978-9928-4425-9-8;

**Karma E.**, *The impact of Human Capital to improve the tourism productivity in Albania*, in Proceedings Book Applied Sciences and Economy, Logos University, Botimet Ringjallja Tirana, 20 April 2018, ISBN 978-9928-266-00-2, pgg. 59 - 66;

Persiani N., Romolini A., Yzeiraj L., Dragusha E., **Karma E.**, *The path for introducing Diagnosis Related Groups (DRGs) in Albanian Healthcare*, in Abstract Books The Economies of the Balkan and the Eastern European Countries in the Changing World EBEEC 2018, ISBN 978-618-5036-35-5;

Capacity Building in Higher Education - Erasmus Plus project "Graduates Advancement and Development of University capacities in Albania" – GRADUA;

Open Lecture in "Lavoro Informale in Albania: Dimensioni e Conseguenze", Università Cattolica "Nostra Signora del Buon Consiglio", Tirana, 20 May 2018.